



## NEWS RELEASE

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### EXCELPOINT REPORTS A PROFITABLE 2Q WITH A 15.4% REVENUE GROWTH

	Second Quarter			Half Year		
	2Q2016	2Q2015	Increase/ (Decrease) (%)	HY2016	HY2015	Increase/ (Decrease) (%)
Revenue <i>(US\$'000)</i>	234,542	203,297	15.4	440,251	381,131	15.5
Net Profit After Taxation <i>(US\$'000)</i>	1,222	1,209	1.1	2,069	1,895	9.2

**SINGAPORE, 3 August 2016** - Main board listed Excelpoint Technology Ltd ("Excelpoint" or "the Group") today announced a 15.4% increase in revenue from US\$203.3 million in 2Q2015 to US\$234.5 million for 2Q2016. Gross profit margin and net profit after tax remained stable at 5.7%, and US\$1.22 million respectively.

Other income decreased by 56.3% from US\$96,000 in 2Q2015 to US\$42,000 in 2Q2016 due to the decrease in interest income and sundry income. Both sales and distribution costs and general and administrative expenses increased by 21.1% and 17.7% respectively mainly due to net foreign exchange loss arising from the translation of balances denominated in foreign currency into functional currency and higher staff costs.

The Group reported higher interest expense of 32.3% from US\$0.4 million in 2Q2015 to US\$0.5 million in 2Q2016 contributed by higher borrowings arising from the increase in working capital needs.

Net cash flows used in operating activities amounted to US\$22.4 million in 2Q2016, as compared to US\$3.3 million in 2Q2015, mainly due to the increase in the requirement for working capital by US\$21.8 million.

As at 30 June 2016, the Group's cash and short-term deposits amounted to US\$11.2 million, as compared to US\$10.7 million in 2Q2015. Net current assets was US\$57.5 million.

Commenting on the Group's performance, Mr. Albert Phuay, Chairman and Group CEO said: "Despite recent market challenges, we managed to maintain a good set of results this quarter. The continued business growth is mainly contributed by the steady domestic demands from the China region. South East Asia remained challenging, but with us going into new markets such as Sri Lanka and Bangladesh, we see new opportunities."

On the outlook for the next quarter, Mr. Albert Phuay said: "Uncertainties in the market will prevail, but we expect to see business growth in the next quarter with the ongoing focus on several government projects across the regions we operate in. The Group as a whole is exploring new collaborations with our business partners and seeking new product lines to further strengthen our position in the market. With these ongoing plans, we are well-positioned to grow the business for the year."

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### **About Excelpoint Technology Ltd (Registration No. 200103280C)**

Excelpoint Technology Ltd ("Excelpoint" or the "Group") is a leading regional electronics components distributor providing quality components, engineering design services and supply chain management to original equipment manufacturers ("OEM"), original design manufacturers ("ODM") and electronics manufacturing services ("EMS") in the Asia Pacific region. It ranks among the Top 25 Global Franchised Distributors List from EBN in 2015.

Excelpoint works closely with its principals to create innovative solutions to complement its customer's products. The Group has three research and development ("R&D") centres supported by a team of professional engineers aimed at helping customers improve operational efficiency and cost effectiveness.

Established in 1987 and headquartered in Singapore, Excelpoint's presence spans more than 25 cities across Asia Pacific. Currently, we provide employment to more than 600 people of different nationalities. Our shares are quoted on the Main-Board of the Singapore Exchange ("SGX").

For more information about Excelpoint, please visit [www.excelpoint.com](http://www.excelpoint.com)

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